

Kerala Maritime Board

## Pre-Bid Meeting – Ponnani Marine Park (Re-Tender)

**Time & Date:** 11:00 AM, 12<sup>th</sup> September 2025.

**Location:** Online

### List of Attendees:

- Mr. N S Pillai, Chairperson, Kerala Maritime Board
- Mr. Shine Haq, CEO, Kerala Maritime Board
- Mr. R S Suresh Kumar, CFA, Kerala Maritime Board
- Ms. Reshmi, Civil Engineer, Kerala Maritime Board
- Mr Faysal Karatt, Entrepreneur UAE
- Mr. Arjun Bhaskar, Finpro Group Bangalore
- Mr. Mahesh Mahadevan, Industry Representative
- Mr Antony Francis, Cochin shipyard Contractor
- Mr. Arun Nair, Akbar Travels
- PMU Team

### Minutes of Meeting

Chairperson, KMB welcomed the prospective investors and encouraged the participants to introduce themselves. He then gave an overview of the project details, specifics about the RFP documents, tourism potential of the site etc. The reason for re-tender was highlighted and major changes incorporated were informed. The PMU team then made a presentation which included details regarding the project site, scope of the project & developmental options, and an overview of the bidding procedures.

The subsequent session was a Q&A segment, in which the prospective investors were encouraged to raise their queries for better clarity regarding the tender submission process.

One of the industry representatives asked about the tourism potential anticipated in the project site for which the Chairperson replied that the inflow of tourists are expected from various parts of the State and outside. The presence of high footfall of domestic tourist visits in the Karma Road area and heritage tourism potential of Ponnani was also highlighted. The chairperson also informed that the nearby Ponnani

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Port is also going to be developed in the near future in PPP mode, which can complement the tourism potential of the site through various scope including cruise tourism.

Another query was regarding the presence of any industrial area nearby for which the Chairperson replied that there is no such industrial area nearby apart from the Ponnani Fishing Harbor. The prospective bidder then enquired about the presence of any coastal highway nearby. The Chairperson replied that the National Highway is in the near proximity to the project site.

A query was raised regarding the extension of tender due date and the Chairperson replied that it is a re-tender and the entire process started long back, and the chance of further extension is remote.

The Chairperson also intimated the participants that there is an inadvertent mistake in respect of last date of submission of RFP as per the new paper advertisement released on 11-09-2025 in The New Indian Express and Deshabimani and requested them to consider the last date of submission of re-tenders as 19 Sep 2025, instead of 15<sup>th</sup> September. He further stated that one more advertisement is published in today's (12-09-2025) Mathrubumi newspaper showing the correct date of submission.

The Chairperson KMB encouraged the investors to submit any further queries by email and concluded the meeting at 11.45 AM by thanking the participants.